

MBA2013 INTAKE GRADUATED IN 2015 CAREER REPORT

Oct. 20,2015

Career Management Center

MBA INTAKE 2013 PLACEMENT SUMMARY

Employment Status

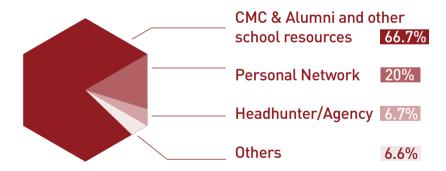
Total Students: 39

Students Seeking Employment	30	
Accepted Job offer	29	96.7%
Still Seeking Employment	1	
Not Seeking Employment	8	20.5%
Starting Own Business	6	
Not Seeking for Other Reasons	2	5.1%
No Response to Survey	1	2.6%
Respond Rate		97.4%

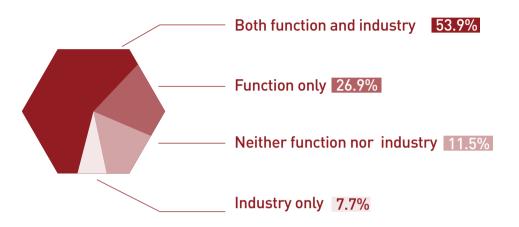
Student information is collected six months after graduation and only include data for placement obtained by August 31,2015.



SOURCE OF JOB OFFERS



CAREER SWITCHES 70.6%





PROFILE OF MBA 2013 INTAKE



PROFILE OF MBA 2013 INTAKE

Total Students: 39

International Students Percentage: 28%

Female Percentage: **48.7%**

5.3YEAR Average Years of Work Experience : **5.3**

Average Age: 29.2

Average GMAT Score: **680**

WORK EXPERIENCE

< 3 years 12%

3-5 years **37%**

6-8 years **38%**

> 8 years 13%

PROFILE OF MBA 2013 INTAKE



INDUSTRY BACKGROUND



FUNCTION - BEFORE MBA

Finance & Accounting

30.8%

Project Management

15.5%

Business Development

11.5%

Consulting

11.5%

Sales/Account Management

11.5%

General Management

7.7%

Operations /Production

7.7%

Marketing

3.8%

FUNCTION - AFTER MBA

Finance & Accounting

46.3%

Business Development

11.5%

Marketing

11.5%

Consulting

7.7%

General Management

7.7%

Strategy

7.7%

Operations /Production

3.8%

Sales/Account Management

INDUSTRY - BEFORE MBA

Financial Services	26.9%
TMT	23.1%
FMCG	15.5%
Energy & Utilities	11.5%
Healthcare & Pharmacy	7.7%
Industrial Products	7.7%
Consulting	3.8%
Non-Profit/ Government	3.8%

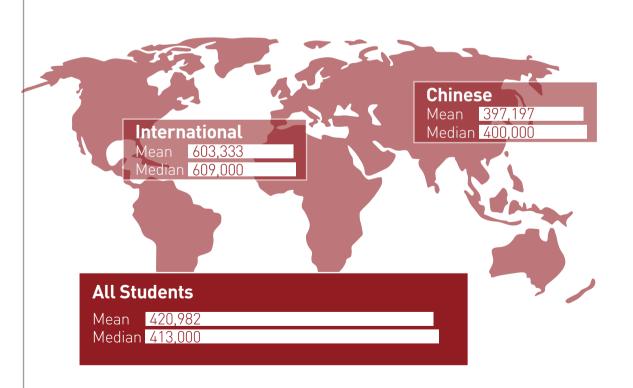
INDUSTRY - AFTER MBA

Financial Services	46.2%	
TMT	26.9%	
FMCG	11.5%	
Industrial Products	11.5%	
Consulting	3.9%	

COMPENSATION TRENDS



OVERVIEW



SALARY RANGES (RMB)

≤ 300,000 **26.9%**

300,001 - 400,000 **19.2%**

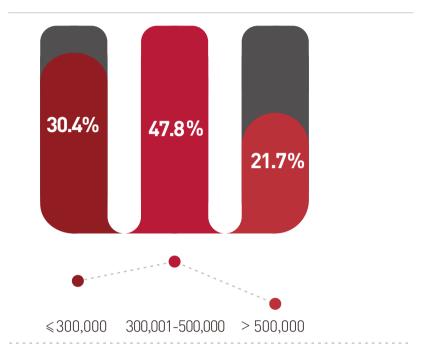
400,001 - 500,000 **26.9%**

500,001 - 600,000 11.5%

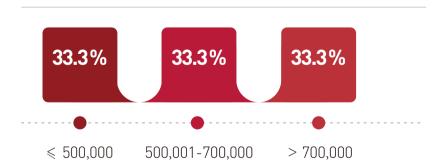
> 600,000 **15.4%**



SALARY RANGES - CHINESE



SALARY RANGES - INTERNATIONAL



COMPENSATION TRENDS

BY CAREER PATH

	Mean	Median
Neither function nor industry changed	502,000	536,000
Function changed only	426,085	400,000
Both functionor industry changed	404,924	413,000
Industry changed only	394,000	394,000

Corporate sectors 448,570 493,900 154,000 - 785,000		Mean	Median	Range
	ТМТ	469,928	500,000	243,600 - 656,000
Finance 398,177 405,000 180,000 - 610,000	Corporate sectors	448,570	493,900	154,000 - 785,000
	inance	398,177	405,000	180,000 - 610,000
			-	



COMPENSATION TRENDS

BY POSITION - CORPORATE SECTORES

	Mean	Median	Range
Manager WITHOUT direct reporting staff	430,000	430,000	270,000 - 590,000
Manager WITH direct reporting staff	458,100	476,000	243,600 - 656,000
Dirctor/GM	409,640	289,920	154,000 - 785,000
Professional	496,950	496,950	493,900 - 500,000

BY POSITION - FINANCE SECTORE

	Mean	Median	Range
Manager WITHOUT direct reporting staff	268,333	300,000	180,000-325,000
Manager WITH direct reporting staff	418,000	400,000	254,000-600,000
Dirctor/GM	525,000	525,000	440,000-610,000
Professional	419,706	429,120	360,000-470,000

HOW TO BECOME AN EMPLOYER PARTNER WITH CKGSB



Recruit a CKGSB MBA

Campus Info-session

Job posting

On-campus Interview

Campus Job Fair

Summer Intern

iCMC *

Collaboration & Development

Mentorship *

Super Day*

Diversified Consulting Projects (DCP) *

Company Visits

Executive Talk

Industry Form / Seminar

Career Clubs

* MENTORSHIP

1 mentor per 1.8 averagely; EMBA, CEO alumni, industry experts and well-experienced professionals; Average 1+ hours per month communication; Career-oriented and life-long network;

* SUPER DAY

A game and a career show, to challenge and be channeled
1-2 clear career goals presentation (Fin./consulting/prof. mgmt./entre.)
Panelist are alumni and close friends who are also industry professionals
What will you do? Why can you do this? How can you make it?

* DCP - Diversified Consulting Project

Team-based problem-solving challenge with a real client company
1.5 credit elective course
5-8 weeks, legally binding; 3-5 students, 1 professor, 1 staff
Past projects includes: Tencent, Yonghui Supermarket, Honey, etc.

* iCMC

Entirely new Career development & Recruitment platform Mobile version of portal; Social platform with CKGSB family

RECRUITING PARTNERS

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According to my long-time cooperating experience with CKGSB MBA program, the program provides many outstanding employees for us. Those fine students are doing excellent jobs in different projects and positions. A considerable number of the MBA students have impressive work experience before the program. They have gained international perspective and sophisticated analyzing ability while learning in CKGSB.

Veronica Chen

--- HR Sr. Manager , Legend Capital

MBA graduates of Cheung Kong Graduate School are outstanding and they all have excellent pre-MBA backgrounds and work experiences. They have potential to influence the whole project and even the company and we are happy to offer the stage for them to achieve their goals.

Henry Zhu

--- HRD, Hisilicon



CKGSB MBA students are highly independent, deftly strategic, rigorous in critical thinking, resourceful, and effective in communication.

Julie Zhu

—— HRD, Goldstone Investment

CKGSB MBA students always come up with new perspectives and insights acquired from their diversified and professional background. They are mature, reflective and mission-oriented.

Suimin Feng

-— HRD, Talent Sourcing/Gallup

RECRUITING PARTNERS

3M Burson-Marsteller Detecon International GmbH 21vianet Deutsche Bank DGW Fund C.W.Downer & Co. DHL A.T.Kearnev Calvon Bank Dow Chemical Abbott Capgemini Dow Jones Accenture CapitaLand DT7 AccessData Cardill DuPont Adidas Carlsberg Group ΔΙΔ Carrie Fund E Fund AIG Caterpillar Air Products CBC Eaton Akzo Nobel N.V CCB International **ECOLAB** Alcatel-Lucent CCB Principal Capital EF Education CDH Investments Amazon **ELAND** Eli Lilly and Company AB Insurance Changijang Securities ChemEOR Inc Anheuser-Busch Inbev FMC ANZ Bank Chevron **Emerson China** Apple Chicago institute investment Ernst & Young Arcelor Mittal Evonik Degussa Asiya Investments China Growth Capital Exxon Mobil Astellas China China Jianyin Investment Astra Zeneca plc. China Renaissance Partners Fiat Chrysler Avery Dennison China Soft Capital AVIC Fund of China China Unicom Fluke China ChinaAMC AXA Chinalin Securities Fosun Kinzon capital Chrysler Fosun Group Baidu CICC Fosun Ruizhe Asset Management Bain & Company Cisco Frog Design Banpu Citibank Fullgoal Fund Barclavs CITIC Capital **BASF** CITIC PE **CITIC Securities** Gallup Bayer BCG CNOOC GE China Coca-Cola BearingPoint Inc. General Motors Beijing Foreign Studies COFCO Givaudan University Colgate & Palmolive Goldman Sachs Biosensors International Corning GoldStone Google Group Cowin Capital Bloomberg Cummins Greenwoods Asset Management **BMS** CV Capital GroupM GSK BNP Paribas Gucci Da Cheng Fund Management **BOC International (China)** Guotai Junan Securities Booz & Company Daimler Borouge Danaher Hach Bosch DBS Bosera Funds Haitong Securities Πall BP Global Deloitte Hanas

Delta Capital

BSH Home Appliances

Hanergy

M Hang Seng Bank SanDisk Harvest Fund Management Macquarie Sandvik McKinsey & Company Sanofi Hay Group Henkel Investment Medtronic Sanv Hewitt Consulting Merck Schneider Hilti Merck Sharp & Dohme Shell Shenyin & Wanguo Hina Group Merrill Lynch Michelin Securities Honeywell Hony Capital Microsoft Siemens SMC ΗP Mondelez **HSRC** Morgan Stanley Softbank HTF Fund SPG Land Motorola Huaan Fund MSCI Standard & Chartered Huawei Star Capital Huntsman Sungent BioVenture Hutchison Whampoa Nestle Nielsen Hyundai T2Mobile Nike Noble Group TAL Group ICBC TATA Group IDG Nomura International Tencent IFC Novartis Thomson Reuters IMS Consulting Novo Nordisk Infosys NBA Towers Watson ING Group Tsing Capital 0 Innovation Works Tesla OCRC Tetra Pak InterContinental Hotel Ogilvy & Mather International China Aging Oliver Wyman UBS **Industry Association** Oracle International SOS **Orient Securities** Uniliver Uniqlo Jaguar Land Rover Penghua Fund Management VIP. COM JCDecaux Pfizer John Deere Philips Vmware Johnson & Johnson Pingan Insurance Volkswagen Johnson Controls POSC0 Volvo Jones Lang LaSalle P&G W **PWC** PepsiCo Walmart KaVo(China) Group Walt Disney Keywise Capital Wveth Qiming Venture Partners Kimbley-Clark Wanda **KPMG** KPCB X XDF Redpoint Ventures Rega Technologies L.E.K Consulting Richemont Yonghui Superstores Lafarge Group Rio Tinto Legend Capital Roche Legend Holdings Roland Berger Zoomlion Heavy Industry Lenovo Rolls Royce Li & Fung Group Royal Bank of Scotland ZS Associates

Samsung

Lightspeed Venture

L'OREAL

LVMH

Zhongrong Trust



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