



MBA 2011 Class

Placement Summary

	Number	Percentage
Total number of MBA graduates	60	
Responded to survey	54	90%
Received at least one job offer	45	83.3%
Entrepreneur	4	7.4%
Currently job hunting	5	9.3%



MBA 2011 class

Profile

AGE



WORK EXPERIENCE

< 3 years	5%
3 - 5 years	48%
6 - 8 years	34%
> 8 years	13%

EDUCATION

Information Technology	23%
Economics & Finance	23%
Engineering	16%
Management	14%
Arts	13%
Science	11%



SOURCES OF JOB OFFERS

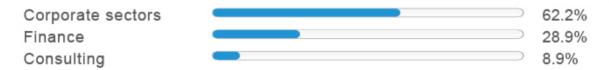
CMC* & Alumni	48.9%
Personal network	24.4%
Previous employer	13.3%
Headhunter/agency	6.7%
Others	6.7%

^{*} Career Management Center

CAREER CHANGES



BY SECTOR Pre-MBA



BY SECTOR Post-MBA

Corporate sectors	73.4%
Finance	22.2%
Consulting	4.4%

BY FUNCTION Pre-MBA

Project management	20%
Finance & accounting	15.5%
General management	13.3%
Sales/account management	11.1%
Business development	8.9%
Operations/supply chain	8.9%
Marketing	6.7%
Consulting	6.7%
HR-Training	6.7%
Strategy	2.2%



BY FUNCTION Post-MBA

General management	20%
Business development	17.8%
Finance & accounting	17.8%
Consulting	8.9%
Strategy	8.9%
Operations/supply chain	8.9%
Marketing	6.7%
Project management	6.7%
Sales/account management	2.2%
HR-Training	2.1%

BY INDUSTRY Pre-MBA

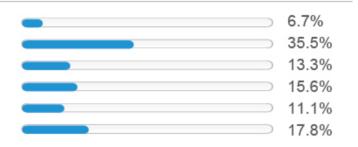
24.5%
20%
13.4%
13.4%
13.3%
4.4%
4.4%
4.4%
2.2%

BY INDUSTRY Post-MBA

Financial services	28.9%
Consumer prodcuts & services	13.3%
Consulting	8.9%
Industrial products & services	8.9%
Education	8.9%
Real estate	8.9%
Telecom, IT, Media	6.7%
Healthcare products & services	6.7%
Energy & utilities & chemicals	6.7%
Others	2.1%

BY POSITION Pre-MBA

Director, vice GM/GM
Manager with direct reporting staff
Manager without direct reporting staff
Assistant manager
Supervisor
Professional



BY POSITION Post-MBA

Director, vice GM/GM
Manager with direct reporting staff
Manager without direct reporting staff
Assistant manager
Management Trainee
Professional





MBA 2011 Class Compensation Trends

OVERVIEW

(RМВ)	All students	International	Chinese
Mean	405,548	532,331	380,896
Median	396,000	574,000	376,000

 Compensation includes guaranteed year-end bonus and other cash-equivalent compensation.

SALARY RANGES

(RMB)	Percentage
≤ 300,000	18.5%
300,001 - 400,000	34.9%
400,001 - 500,000	27.9%
500,001 - 600,000	4.7%
≥ 600,001	14%





BY CAREER PATH

	Mean	Median
Neither function nor industry changed	487,446	450,000
Industry changed only	391,583	390,000
Function changed only	463,940	406,000
Both function & industry changed	364,451	316,165

BY SECTOR

	Mean	Median	Range
Corporate sectors	414,658	401,000	237,600 - 725,000
Consulting	540,500	526,000	308,000 - 802,000
Finance	333,288	348,000	120,000 - 574,000

List of Employers

Agile Amazon

Beijing Shoutai Investment ★ Bloom Energy

China Soft Capital
CICC
Clearwater Capital Partners
COFCO
CreditEase

Dong-A Socio Holdings

Fenglin Group

GE

CSRC

Generali China Insurance Golden Mantis

Government of New Zealand ★

Hongu Leather Goods
Hongyuan Securities
Horains Financial Consulting

IFC

Jilin Tianchi Mining

Kindstar Global

Lixun Real Estate

Maison Capital
McKinsey & Company

MobCrete

Navitas Net Qin

Nomura Research Institute

Palfinger Philips **∗**

PineBridge Investments

PWC

SAIC Motor Schneider Electric

SHANGHAI YICONG

VIPSHOP

XDF

ZLC GROUP

* Companies marked with asterisks employed at least 2 graduates



- Master of Business Administration
- Finance MBA
- Executive MBA
- Executive Education
- Doctor of Business Administration

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